



From Backlogged to Backed up: Save Time, Storage Space, and Costs with Barracuda Backup



Profile

Healey Brothers' Automotive Group
Headquartered in New York
400+ users

Challenges:

- Time-consuming Tape Device
- Unreliable Backups
- Cumbersome Software

Solutions:

- Barracuda Backup 390
- Barracuda Message Archiver 350
- Barracuda Spam Firewall 400
- Barracuda Web Filter 410

Results:

- Reduced backup management time by 90%
- Reduced storage space by 36%
- Less than 10 minutes per week to maintain
- Regained control of the network

About Healey Brothers

Healey Brothers is the premier automobile dealership for the Hudson Valley area in upstate New York. The Company is composed of eight different locations with 400+ employees throughout the state of New York. Network Administrator Bryan Bernstein handles the day-to-day IT operations for Healey Brothers.

Barracuda Backup Simplifies IT

Bernstein is responsible for protecting email, database, and file servers at Healey Brothers. While he has experience in many different facets of information technology, he does not have the time to become an expert in all of them. Bernstein did not have time for the tape backups of Symantec, which were both time-consuming and unreliable. He needed a backup solution that he could rely on. After a recommendation from another dealership, Bernstein decided on Barracuda Backup 390. When asked for his thoughts on the device he replied, "It is a device built from simplicity; you just set it and forget it." With Barracuda's deduplication methods, Bernstein has been able to reduce the total storage space needed by over 36%. Since the deployment of Backup 390, he has reduced the time it takes to manage backups by over 90%. "It took about two hours to set up," said Bernstein, "and it takes less than ten minutes a week to maintain. I don't have time to worry about my backup solution. Backup 390 has allowed me to reclaim control of my network."

Integrated Network Solutions

Healey Brothers' network features not only Backup 390, but also Barracuda Web Filter, Barracuda Spam Firewall, and Barracuda Message Archiver. The full suite of unified Barracuda Networks products working together simplifies the entire IT department. Bernstein is responsible for all of these areas, saying, "There are a lot of guys like myself. We're spread very thin." Bernstein does not claim to be an expert in any area, and prefers the Barracuda solution because, "I don't have to be a genius to figure out how to use the interface, or figure out how to set up the device. It defines simplicity; Barracuda products definitely make life easy for me."

About Barracuda Backup

Barracuda Backup is a powerful, all-in-one backup solution that includes all the hardware, software, backup agents, and redundant storage needed for a complete, end-to-end backup solution—at one affordable price. With advanced deduplication and compression, backups are quick and consume minimal bandwidth. Flexible deployment options will fit every environment. And for redundancy, you can duplicate backup files to Barracuda Cloud Storage or to your own, offsite, private cloud. To learn more, visit: <http://www.barracuda.com/backup>.

Barracuda Backup Fast Facts

- Provides onsite backups with cloud and private cloud disc-based replication to quickly and securely store data in multiple locations off-site
- Uses 256-bit AES encryption, which exceeds federal government standards
- Cloud-based central management



Lower Cost and Higher Quality

Bernstein had a limited budget and needed an effective solution to get the job done. “The products are competitively priced, and there are no license fees,” he said when asked why he chose Barracuda. Bernstein added, “There are no hidden costs and we get a great product with top notch support.” Barracuda provides instant replacement for any product that fails within one business day, and with the hardware refresh program, the appliance is replaced every four years at no additional cost.

“Backup 390 has allowed me to reclaim control of my network.”

Bryan Bernstein

Network Administrator

Healey Brothers' Automotive Group

Conclusion

Bryan Bernstein found a tape drive to be an inadequate solution to the Healey Brothers backup needs. With this in mind, he chose Backup 390 to protect the company data for more than 400 users that he is responsible for. It is easy to install, simple to use, and provides peace of mind that is so rare to find in the IT world. When asked why he recommends Barracuda, he said, “It makes me the hero, and that’s not something that IT guys get to be often.”

About Barracuda Networks, Inc.

Protecting users, applications, and data for more than 150,000 organizations worldwide, Barracuda Networks has developed a global reputation as the go-to leader for powerful, easy-to-use, affordable IT solutions. The company’s proven customer-centric business model focuses on delivering high-value, subscription-based IT solutions for security and storage. For additional information, please visit www.barracuda.com or follow us on [Twitter@barracuda](https://twitter.com/barracuda).